

#### **Centrotherm Eco Systems**

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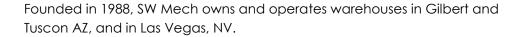
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# Centrotherm Adds to North American Network of Manufacturer's Reps

Albany, NY - **Centrotherm Eco Systems**, manufacturer of the **InnoFlue**<sup>®</sup> brand of Polypropylene Vent Systems, is excited to announce several key additions to our network of manufacturers' representatives.

## Arizona & Las Vegas

**Southwestern Mechanical Sales** is a progressive sales agency with a focus on providing solutions for customer needs. They endeavor to enhance and grow business in the markets they serve functioning as a direct extension of their manufacturers.





Offering in-person and online product training, as well as CEUs for architects and designers, **SW Mech**'s training philosophy perfectly aligns with that of **Centrotherm**.

#### Florida

**Spirit Group, Inc.** is headquartered in Orlando, and is one of the strongest manufacturer's representative agencies in the state of Florida.



**Spirit Group** covers several market segments, selling through their wholesale distribution partners, and calling on residential plumbing and commercial / mechanical contractors, specifying engineers, architects, and builders. They represent leading manufacturers of heating appliances, pipe, valves, fittings, plumbing fixtures, and of course, vent systems and accessories.



Founded in 1994, **Spirit Group** was formed by a small group of friends and business associates who had worked together in the industry for a number of years. Much of their success can be attributed to the hard work and dedication of that original group.

Today, the success of **Spirit Group** can still be found in a close-knit company culture that inspires comparable work ethic and similar philosophies of business and life. With a management group that is experienced, diverse, forward-thinking, and open to change necessary to secure the future of their manufacturers, customers, and the agency itself, **Spirit Group** is positioned to support Centrotherm's growth objectives in Florida.

## Colorado, Wyoming

**TM Sales, Inc.** is a leading plumbing and heating industry manufacturer's representative with over thirty years of proven success.



With a large staff, significant warehouse space, and advanced training facilities in both of their office locations, **TM Sales**' philosophical approach to HVAC aligns directly with Centrotherm's.

Over there three decades in the field, **TM** has worked to build relationships throughout the value chain by providing topflight customer and product support. Through their dedication and professionalism, **TM Sales**, **Inc.** has become a top rep in their area.

## Georgia

The **Harry Warren of Georgia** agency relies on sound principles linking back to their mentors. They take pride in their tradition of high standards and integrity. Their expectations remain as the driving force in each relationship they build through the entire value chain.



Approaching their second decade of HVAC service, Harry Warren of GA was formed in 2003 to represent best-in-class manufacturers in Georgia. They quickly gained experience and a reputation for knowledgeable service and hard work and continue to evolve with the industry striving to remain focused on core values and the strong principles that guide them. Their team members are selected not only for their skills and experience, but also because they realize that success is ultimately dependent upon delivering the support and knowledge customers require.



#### North & South Carolina

Founded in 1965, RepSouth has over 60 years of proven success. Serve the plumbing, architectural, and engineering



industries in North and South Carolina, their major focus areas are the commercial construction, water heating, and high end kitchen & bath markets. RepSouth interacts daily with architects, engineers, builders, contractors, and distributors in their territory

With warehouses in Charlotte and Raleigh NC, RepSouth stocks many products and works with wholesaler locations to support the product distribution. Employing a staff of more than thirty, RepSouth strives to exemplify product and industry knowledge, and solutions-focused customer service.

### Utah

**Fitzpatrick Sales, Inc.** has added InnoFlue Polypropylene Vent Systems to their already impressive line card of distinguished manufacturers in Utah.



With inside and outside sales teams, local inventory, and departments focusing on quotations and technical support respectively, **Fitzpatrick Sales** will be the most extensive team ever to represent Centrotherm products in the state.

Together, Roger Withers, CEO, and Kevin Withers, General Manager, lead a team of technical experts and support staff that offer the high level of customer service Centrotherm requires in their agents.

"These additions come at a crucial time for the InnoFlue product line. We're seeing strong polypropylene adoption in some of our more developed markets, and we're confident that these new agencies all have the tools to extend that trend to their respective territories" said Michael Sokaris, Director of Sales and Marketing for **Centrotherm**.

Please join Centrotherm in welcoming Southwestern Mechanical Sales, Harry Warren of GA, Spirit Group, Inc., TM Sales, Inc., Fitzpatrick Sales, Inc., and RepSouth into our family of trusted representatives.

Agency	Territory	Website	Phone
SW Mechanical Sales	ΑZ	swmech.com	480.813.1313
Spirit Group, Inc.	FL	spiritgroupinc.com	800.330.3300
Harry Warren of GA	GA	harrywarrenga.com	770.368.0511
TM Sales, Inc	CO, WY	tmsalesinc.com	800.209.3289
Fitzpatrick Sales	UT	fitzpatricksales.com	801.282.0700
RepSouth	NC, SC	repsouth.com	704.525.3043